

TOP-SELLING

MASTER-PLANNED COMMUNITIES: MID-YEAR 2018



RANK	MPC	MSA (CITY, STATE)	DEVELOPER	SALES		
				2018 MY	2017 MY	%Δ
1	The Villages¹	The Villages (The Villages, FL)	The Villages	1,115	983	13%
2	Lakewood Ranch	North Port-Sarasota-Bradenton (Sarasota, FL)	Schroeder-Manatee Ranch, Inc.	826	622	33%
3	Summerlin	Las Vegas-Henderson-Paradise (Las Vegas, NV)	Howard Hughes Corporation	772	470	64%
4	Irvine Ranch	Los Angeles-Long Beach-Anaheim (Orange County, CA)	The Irvine Company	661	1,088	-39%
5	West Villages	North Port-Sarasota-Bradenton (Venice, FL)	West Villages	648	526	23%
6	Eastmark	Phoenix-Mesa-Scottsdale (Mesa, AZ)	DMB Associates	541	502	8%
7	Nocatee	Jacksonville (Ponte Vedra, FL)	PARC Group	507	516	-2%
8	Inspirada	Las Vegas-Henderson-Paradise (Las Vegas, NV)	Inspirada Builders LLC	475	391	21%
9	Stapleton	Denver-Aurora-Lakewood (Denver, CO)	Forest City Development	407	371	10%
10	Rancho Mission Viejo	Los Angeles-Long Beach-Anaheim (San Juan Capistrano, CA)	Rancho Mission Viejo	374	340	10%
11	Daybreak	Salt Lake City (South Jordan, UT)	Daybreak Communities	340	243	40%
12	Cadence	Las Vegas-Henderson-Paradise (Henderson, NV)	The LandWell Company	334	231	45%
13	Verrado	Phoenix-Mesa-Scottsdale (Buckeye, AZ)	DMB Associates	331	228	45%
14	Westridge	Dallas-Fort Worth-Arlington (McKinney, TX)	Westridge	312	264	18%
15	Sienna Plantation	Houston-The Woodlands-Sugar Land (Missouri City, TX)	Johnson Development Corp.	292	207	41%
15	Viera	Palm Bay-Melbourne-Titusville (Melbourne, FL)	The Viera Company	292	-	-
17	Skye Canyon	Las Vegas-Henderson-Paradise (Las Vegas, NV)	Olympia Communities	284	-	-
18	Cane Bay Plantation	Charleston-North Charleston (Charleston, SC)	Gramling Brothers Real Estate	281	315	-11%
19	Estrella	Phoenix-Mesa-Scottsdale (Goodyear, AZ)	Newland Communities	274	214	28%
19	Vistancia	Phoenix-Mesa-Scottsdale (Peoria, AZ)	Land Resources	274	274	-
21	Lake Nona²	Orlando-Kissimmee-Sanford (Orlando, FL)	Tavistock Development Co.	262	273	-4%
22	Bridgeland	Houston-The Woodlands-Sugar Land (Cypress, TX)	Howard Hughes Corporation	260	225	16%
22	Great Park Neighborhoods	Los Angeles-Long Beach-Anaheim (Irvine, CA)	Five Point Communities	260	466	-44%
24	Tehaleh	Seattle-Tacoma-Bellevue (Bonney Lake, WA)	Newland Communities	247	171	44%
25	Cross Creek Ranch	Houston-The Woodlands-Sugar Land (Fulshear, TX)	Johnson Development Corp.	246	212	16%
26	Viridian	Dallas-Fort Worth-Arlington (Arlington, TX)	Johnson Development Corp.	240	158	52%

RANK	MPC	MSA (CITY, STATE)	DEVELOPER	SALES		
				2018 MY	2017 MY	%Δ
27	Aliana	Houston-The Woodlands-Sugar Land (Fort Bend County, TX)	AIRIA Development Company	236	231	2%
27	Harvest	Dallas-Fort Worth-Arlington (Argyle, TX)	Hillwood Communities	236	180	31%
29	Wallis Ranch	San Francisco-Oakland-Hayward (Dublin, CA)	Trumark Homes	235	-	-
30	Bartram Park	Jacksonville (Jacksonville, FL)	Eastland Development Group	234	-	-
30	Harmony	Houston-The Woodlands-Sugar Land (Spring, TX)	Johnson Development Corp.	234	136	72%
32	Tartesso	Phoenix-Mesa-Scottsdale (Buckeye, AZ)	D.R. Horton	229	-	-
33	Willowsford	Washington-Arlington-Alexandria (Ashburn, VA)	Willowsford Management, LLC	216	250	-14%
34	New Haven in Ontario Ranch	Los Angeles-Long Beach-Anaheim (Ontario, CA)	Brookfield Residential	214	170	26%
35	Brambleton	Washington-Arlington-Alexandria (Brambleton, VA)	Brambleton Group, LLC	209	-	-
36	Lago Mar	Houston-The Woodlands-Sugar Land (Texas City, TX)	Land Tejas	207	-	-
37	The Woodlands	Houston-The Woodlands-Sugar Land (The Woodlands, TX)	Woodlands Development Co.	202	174	16%
38	Woodforest²	Houston-The Woodlands-Sugar Land (Montgomery, TX)	Johnson Development Corp.	200	183	9%
39	Brunswick Forest	Wilmington (Leland, NC)	Brunswick Forest	198	153	29%
39	Sundance	Riverside-San Bernardino-Ontario (Beaumont, CA)	Pardee Homes	198	158	25%
41	Riverstone	Houston-The Woodlands-Sugar Land (Fort Bend County, TX)	Johnson Development Corp.	189	276	-32%
42	Walnut Creek	Charlotte-Concord-Gastonia (Lancaster, SC)	LStar Communities	186	-	-
43	Ironwood Crossing	Phoenix-Mesa-Scottsdale (Queen Creek, AZ)	Fulton Homes	184	-	-
44	Tamarron	Houston-The Woodlands-Sugar Land (Katy, TX)	D.R. Horton	183	-	-
44	The Preserve at Chino	Riverside-San Bernardino-Ontario (Chino, CA)	Lewis Community Developers	183	-	-
46	Siena³	Austin-Round Rock (Round Rock, TX)	John Lloyd Development	182	260	-30%
47	Towne Lake	Houston-The Woodlands-Sugar Land (Cypress, TX)	Caldwell Communities	178	141	26%
48	Waterset	Tampa-St. Petersburg-Clearwater (Apollo Beach, FL)	Newland Communities	176	197	-11%
49	The Meadows	Denver-Aurora-Lakewood (Castle Rock, CO)	Castle Rock Development	175	-	-
50	Sunfield	Austin-Round Rock (Buda, TX)	Scarborough Lane	174	129	35%



¹ The Villages does not participate in mid-year sales surveys. Sales figures are estimated based on prior performance.

² Final sales figures are still being compiled. Sales figures are estimates provided by community representatives.

³ Siena does not track net new home sales. Sales figures are estimates based on prior performance.

SOURCE: RCLCO



Contact us today for more information! | Todd LaRue, Managing Director | P: (512) 215-3157 | E: TLARUE@RCLCO.COM